The Latest Social Media Changes And What You Need to Do About Them

@AndreaVahl

@GrandmaMaryShow



Social Media

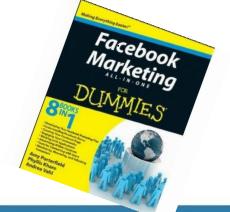


About me



- Social Media Coach, Strategist and Speaker
- Co-author of Facebook Marketing All-in-One for Dummies
- Community Manager for Social Media Examiner for 2 years
- Grandma Mary







Andrea Vahl

Social Media Author Strategist Speaker





- The latest changes with Facebook, Twitter, LinkedIn, Google+, Pinterest and why they matter to you
- How to adjust your strategy for the remainder of the year to finish 2014 strong
- 3 cool tools that can help you streamline your efforts
- The new advertising options on each of the platforms and how to allocate your budget











Latest Facebook Changes

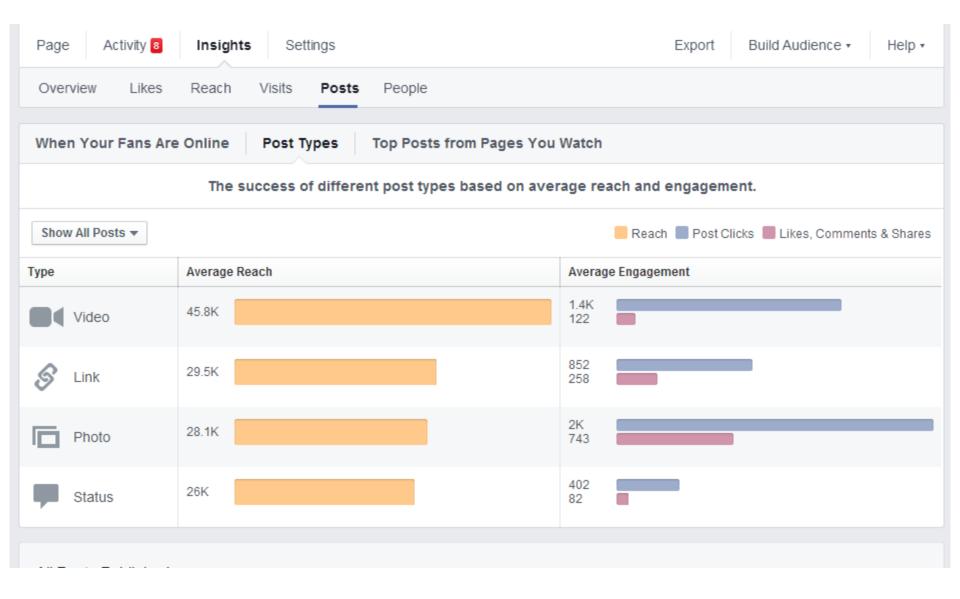
- New Timeline for Pages
- Constantly Changing Algorithm Videos
- Facebook Ad Changes
 - Audience Insights
 - Website Custom Audiences



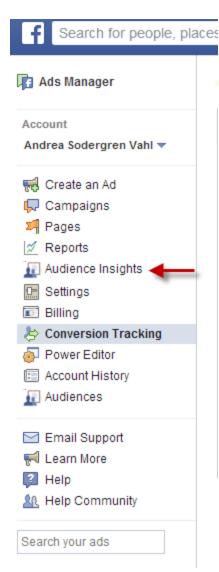




Search for people, places and things Q 👰 Andrea Home 4 🔬 💭 📢									
Page Activity 85 Insights	Settings	Expo	ort Build Audience - Help -						
Overview Likes Reach Visits Posts People									
When Your Fans Are Online Post Types Top Posts from Pages You Watch									
Add Pages									
Page	Published	Posts This Week	Engagement						
Mari Smith	06/22/2014 7:31 am	How Facebook calculates what shows up on your ne feed wow, fantastic post for growing your organic	ews 1.5K						
Mari Smith	06/17/2014 10:09 am	The Secret to Getting a Large Facebook Link Thumb - very handy guide!! http://louisem.com/3838/faceboo	onail 565 mai l ok-						
Social Media Examiner	06/19/2014 1:00 pm	Facebook is listening Erik http://www.geekculture.com/joyoftech/joyarchives/20	03.h						
Social Media Examiner	06/23/2014 1:00 pm	Struggling to create standout graphics for your Facel Posts? Canva's head of communication shares how	book 502 win						
Social Media Examiner	06/23/2014 1:01 am	Here's 5 ways Instagram beats all other social medi sites! - Great read by SteamFeed: http://snip.ly/xOj! -	ia 495 6						



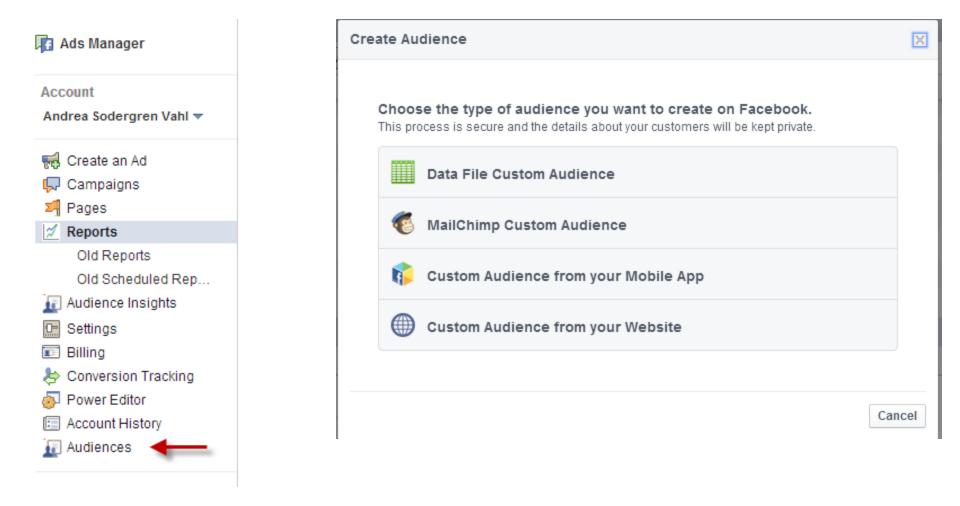
Audience Insights



- Allows research before you spend money on the ad
- Gives you additional Interests and information about specific audiences

f Search for people, places a	nd thii	ngs			Q 🙎	Andrea Home	20+ 🙏 💭 📢 🖆	e 🔻	
Account: Andrea Sodergre 🔻	Cr	eate New Open	Save	More 👻			Give Feedback Cre	eate Ad	
CREATE AUDIENCE (New Audience) People on Facebook									
Custom Audience 🔍 🗸	50K - 60K monthly active people Country: United States of America (
+ Custom Audience	Demographics Page Likes Location Activity Household Purchase							ase	
Location V	ation Top Categories								
UNITED STATES All United States	1	Business Person	Mari Smith						
+ Country, region, or city	2	Product/Service	Amy Porterfield						
Age and Gender	3	Internet/Software	Hootsuite • HubSpot						
Age	4	Company	Entrepreneuress Academy • Small Business Saturday						
Gender	5	Website	Get 10,000 Fans • Facebook for Business						
All Men Women	6	Magazine	SUCCESS Magazine						
Interests • •	7	Media/News/Publishing	Social Media Examiner • Mashable • Entrepreneur • The Huffington Post • Upworthy						
ADDITIONAL INTERESTS mari smith	8	8 News/Media S		Social Media Today • TechCrunch • TED					
+ Interest	9	9 Public Figure Ali		Ali Brown • Jack Canfield • Brian Tracy • Anthony Robbins • Robert Kiyosaki					
Connections v	10	10 Author Seth Godin • Jim Rohn • Louise Hay • Dr. Wayne W. Dyer • Maya Angelou							
People Connected to	See All								
+ Your Page									
People Not Connected to	Page Likes Facebook Pages that are likely to be relevant to your audience based on Facebook Page likes.								
+ Your Page									
Advanced >	Page			Relevance (i) -	Audience	Facebook	Affinity i		
	Mari Smith			1	58.4K	58.4K	444.7x		
	Social Media Examiner			2	17K	78.4K	96.6x		

Website Custom Audiences



Action Plan

- Focus on driving Fans to your e-mail list
- Add Pages to Watch
- Experiment with Facebook Ads
 - Conversion Pixels
 - Audience Insights for research

Ignore: Website Custom Audiences unless your site gets a lot of traffic







Twitter



Social Media



Latest Twitter Changes

- Twitter layout
- Twitter Cards
- Improved Analytics
- Twitter Advertising
 - Conversion Tracking
 - Twitter Cards
 - Retargeting



Social Media Author Strategist Speaker





Other Changes

- Pin Tweets to the top of your stream
- Increased prominence of images
 - Only uploaded to Twitter (not Instagram or other clients)
 - Can enable Hootsuite



Social Media



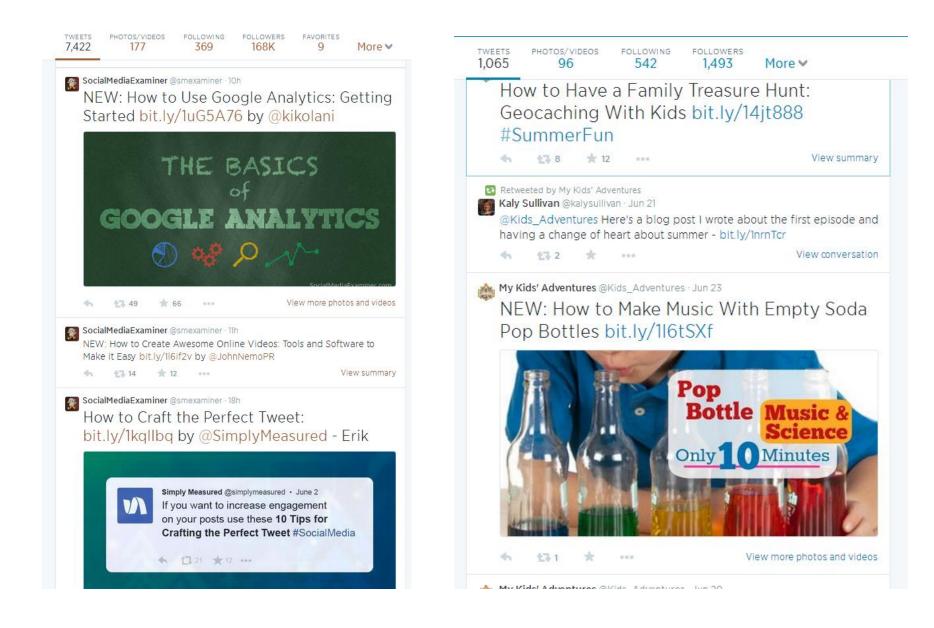
What are Twitter Cards??

- Allows you to automatically pull in more text and images from Links – similar to Facebook
- 8 different types
- 2 Paid Cards: Lead Generation Card and Website Card
- Allow added Analytics



<u>Social Media</u>





- **Summary Card**: Default Card, including a title, description, thumbnail, and Twitter account attribution.
- Summary Card with Large Image: Similar to a Summary Card, but with a prominently featured image.
- **Photo Card**: A Card with a photo only. •
- **Gallery Card**: A Card highlighting a collection of four photos.
- **App Card**: A Card to detail a mobile app with direct download.
- **Player Card**: A Card to provide video/audio/media.
- **Product Card**: A Card optimized for product information.
- Lead Generation Card: A Card to drive lead generation for your product or service. **paid
- Website Card: A Card to feature your website and drive click through traffic **paid



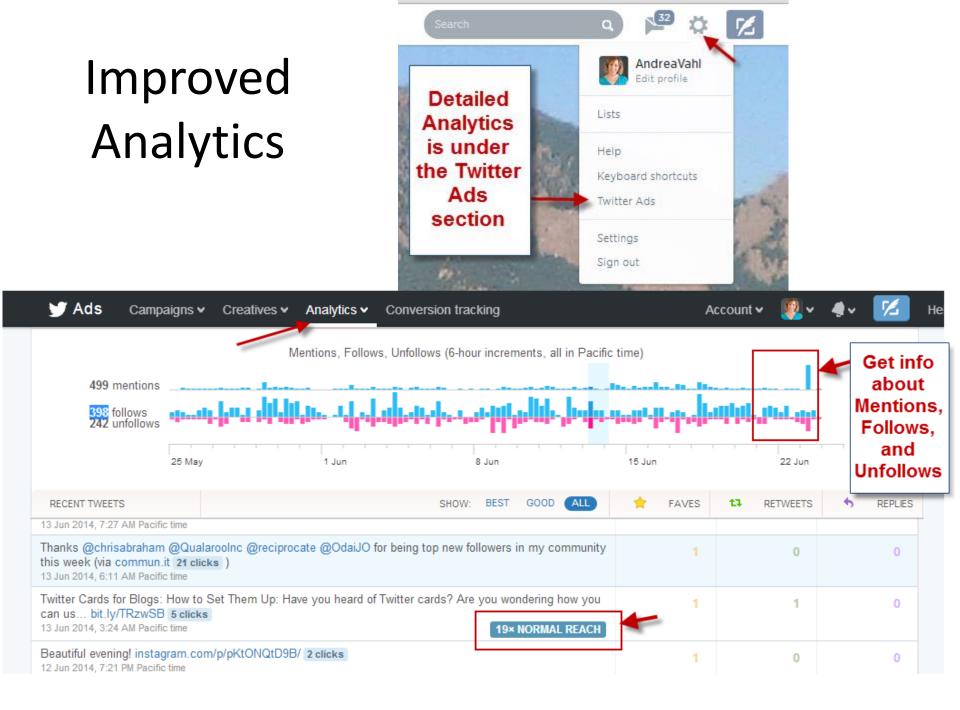


Installing Twitter Cards

- 1. Add meta tags to your site OR Add a WordPress Plugin:
 - Yoast
 - JM Twitter Cards Plugin
- 2. Validate







New Advertising Options

Mas Campaigns - Creatives - Analytics - Conversion tracking	Account 🗸 🦉 🖌 🌠
Conversion tracking Create new website tag	
Create new website tag	
 Tag name Give your tag a unique and descriptive name so you can remember specifically which website conversion action you're tracking. Learn more e.g. "Mailing list completion" Conversion type Choose a conversion type that best describes the action you want to track. Learn more Select a conversion type • 	How website tags work For tracking website conversions Website tags are embedded code snippets that are triggered when a user takes an action on your website after viewing or engaging with promoted content on Twitter. For website visitor remarketing By default, your tag will collect website visitor data for remarketing purposes. You can later create tailored audience campaigns based on these website visitors.
 Show advanced conversion settings Create a tailored audience for remarketing Check this box to collect additional website visitor data for remarketing purposes. You can later create tailored audience campaigns based on these website visitors. Collect website visitor data for remarketing purposes 	
You are agreeing to these terms, including this policy.	



Action Plan

- Focus on driving Followers to your e-mail list
- Enable Twitter Cards
- Experiment with Twitter Ads

 Only with Conversion Tracking or Lead Generator Card Ignore: Remarketing unless your site gets a lot of traffic











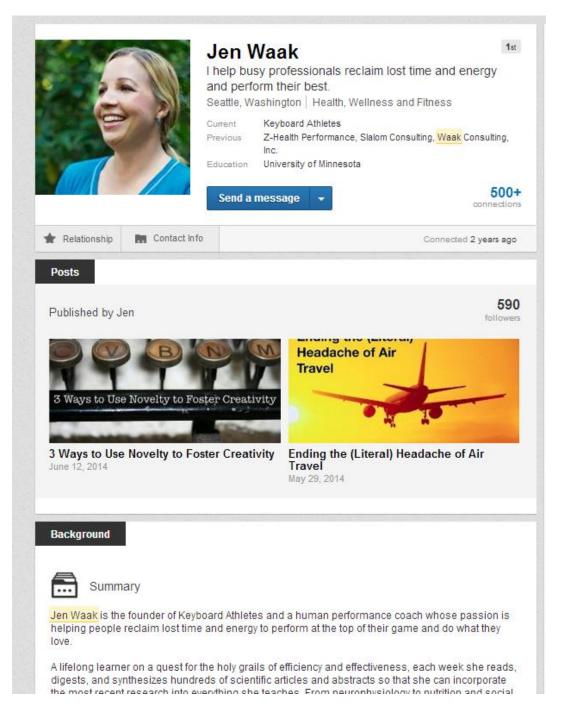
Latest LinkedIn Changes

- LinkedIn Publisher
- New Profiles for premium accounts
- Watch the Insights
- Sponsored Ad Content push updates to a wider audience



<u>Social Media</u>

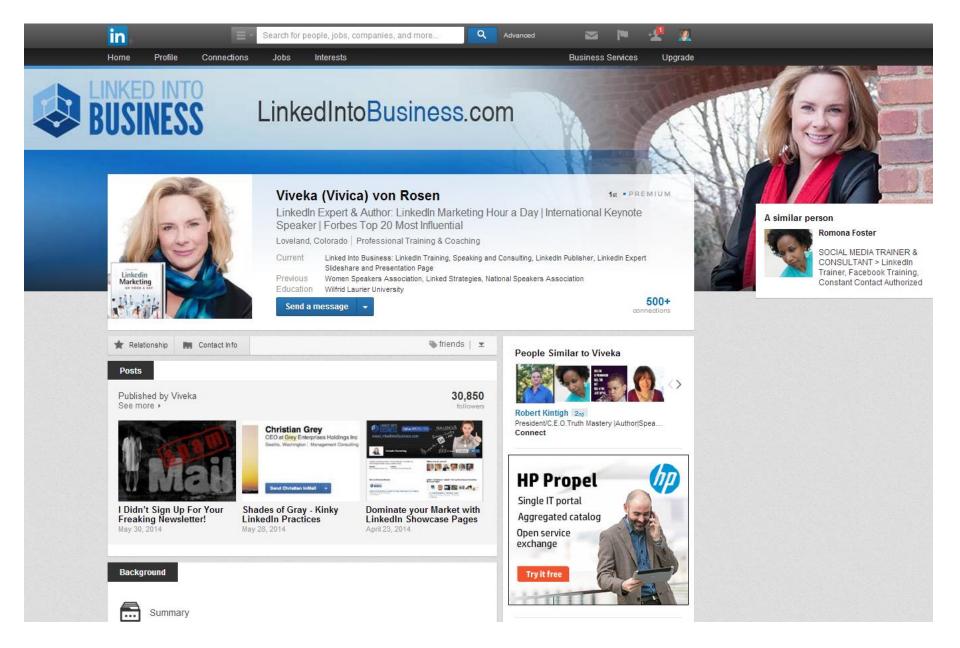




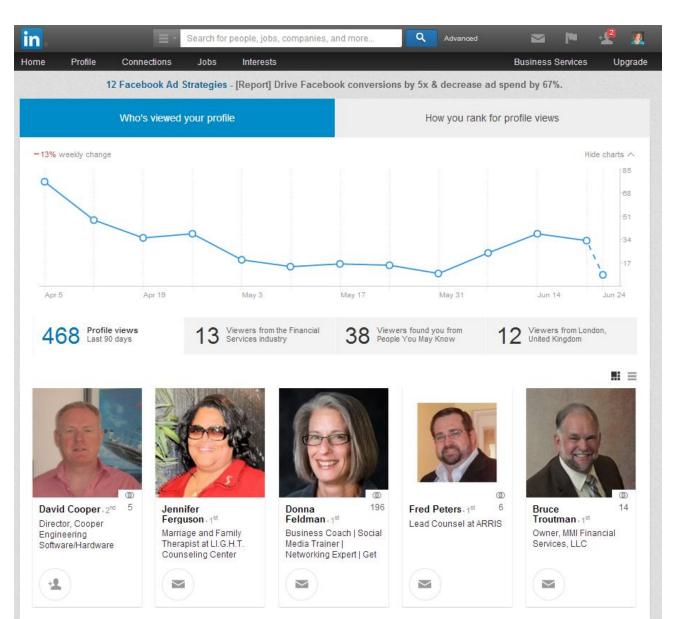


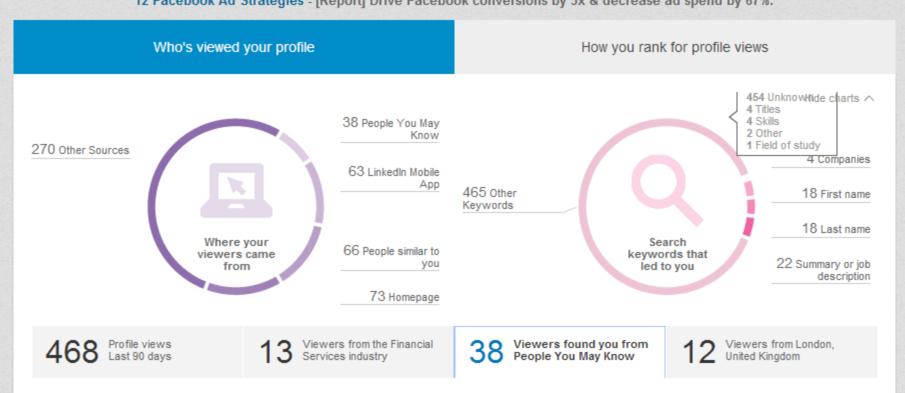
In the case of air travel, it really is the destination and not the journey that keeps us going back for more. From bag fees to TSA to reduced legroom, the glamour of air travel is just plain gone. And, to add insult to injury, air travel takes a physical toll as well – time changes, sick travelers, and low air pressure in cabins all leave us feeling not quite ourselves once we hit arrivals.

Fortunately, for one of these – low air cabin pressure – we have tools already available at our disposal to alleviate those symptoms.



LinkedIn Stats





12 Facebook Ad Strategies - [Report] Drive Facebook conversions by 5x & decrease ad spend by 67%.

Action Plan

- Use the Publisher and watch the results Ignore: Premium account unless your main focus is LinkedIn.
- Sponsored Updates.









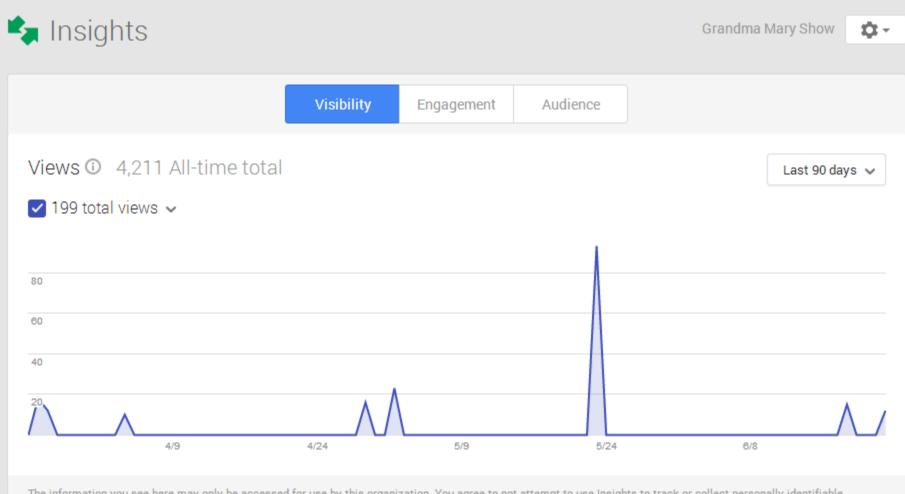
Social Media



Latest Google+ Changes

- Insights for Pages
- +Post Ads Shows on Google Display Network
- Promoted Hangouts on Air





The information you see here may only be accessed for use by this organization. You agree to not attempt to use Insights to track or collect personally identifiable information of any users. Values are approximate and only significant values may be shown. Learn more

Action Plan

- Watch Insights if you use your G+ Page
- Experiment with Promoted Hangouts only if you run regular Hangouts

Ignore: +Post Ads







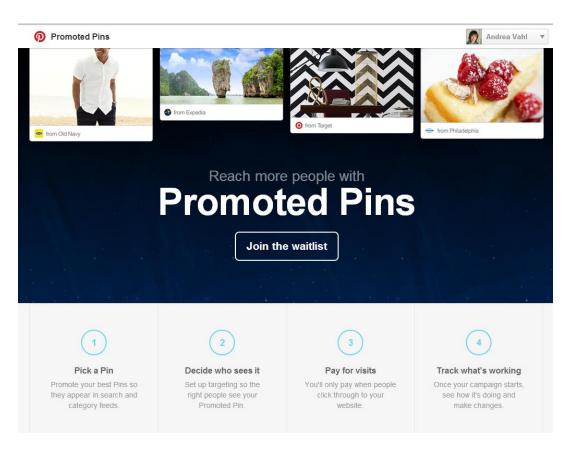
Pinterest





Latest Pinterest Changes

- Guided Search
- Promoted Pins
- Better Analytics coming soon



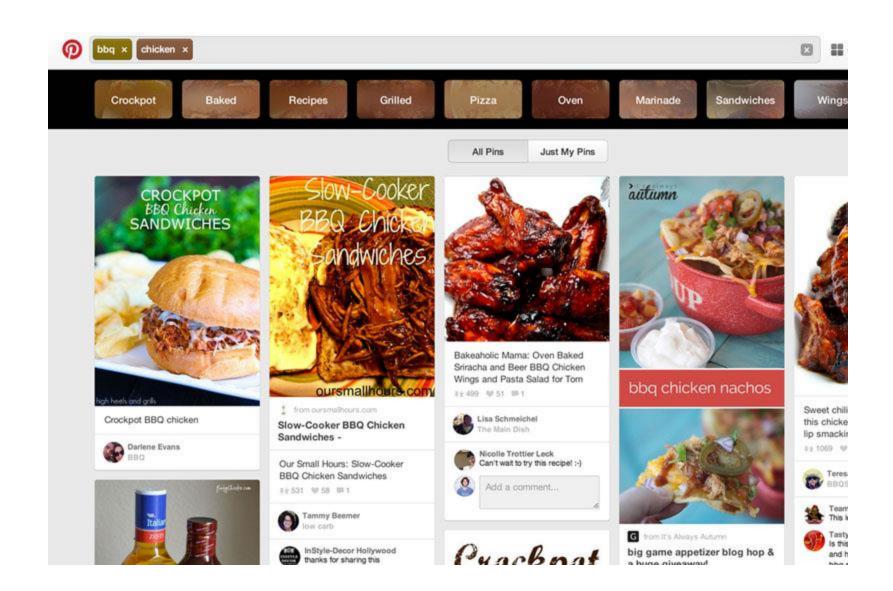


Image Credit: http://blog.pinterest.com/post/88472890774/guided-search-hits-the-web

Action Plan

Experiment with Guided Search Ignore: Everything else until it's available

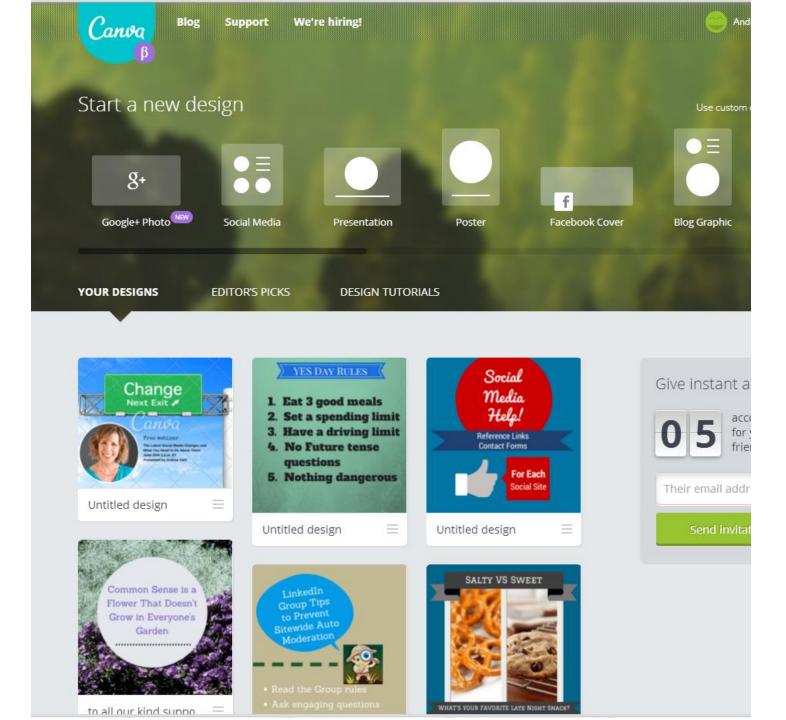




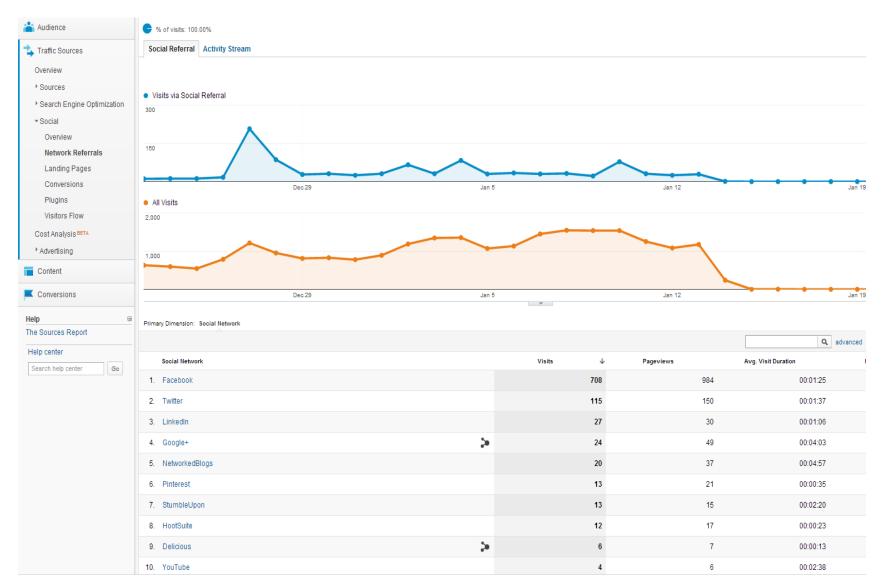
4 Cool Tools

- Canva
- Google Analytics
 - Google Goals
 - Assisted Conversions
 - URL Builder
- Buzzsumo
- Rapportive





Google.com/Analytics



Google Goals

Google Analytics

Features Blog Home Learn Partners Premium Help

Help home > Conversions

Conversions

URL Destination Goal Examples

Next: Special-Case Goals and Funnels >

▼Goals

Analyze



Conversion Overview

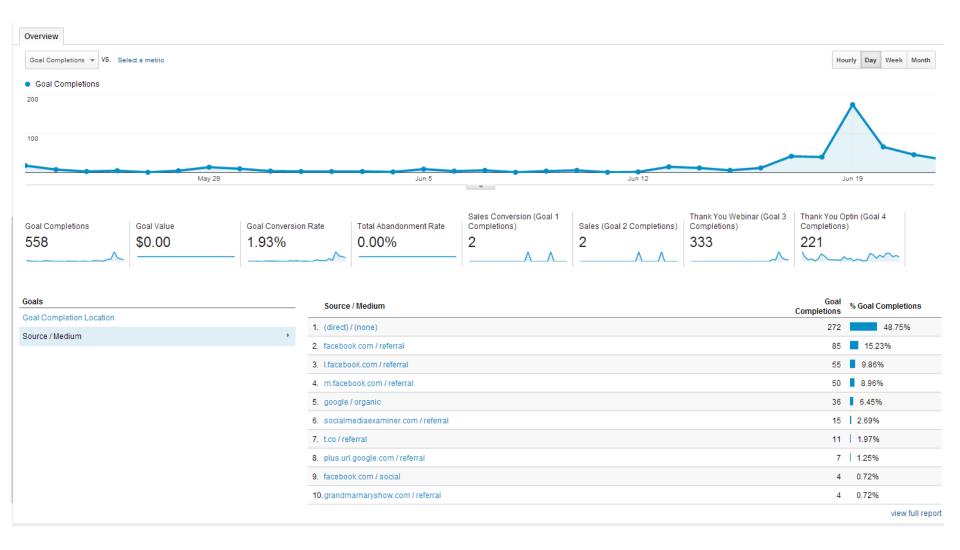
This article explains how to configure Destination URL goals in the most common scenarios. For more general information about how to set up goals, read Set up Goals.

Search

- Fixed URLs
- Ecommerce Goals
- Dynamically generated or Variable URLs
- Identical URLs Across Multiple Steps
- Goals for Multiple Criteria
- Tips for Setting Up Funnels
- Match Types: Head Match, Exact Match & Regular Expression Match
- Verifying Correct URL Expressions for Goals

Verifving Goal

Funnels



Google Analytics – Assisted Conversions



Primary Dimension: MCF Channel Grouping Source / Medium Other * Channel Groupings *						
Plot Rows Secondary dimension 💌				Q adva	inced 🔠 🕒 \Xi 💷	
MCF Channel Grouping 🕜	Assisted Conversions $~~\psi$	Assisted Conversion Value	Last Click or Direct Conversions	Last Click or Direct Conversion Value	Assisted / Last Click or Direct Conversions	
a 1. Direct	136 (58.62%)	\$0.00 (0.00%)	336 (60.22%)	\$0.00 (0.00%)	0.40	
2. Social Network	42 (18.10%)	\$0.00 (0.00%)	133 (23.84%)	\$0.00 (0.00%)	0.32	
3. Referral	34 (14.66%)	\$0.00 (0.00%)	66 (11.83%)	\$0.00 (0.00%)	0.52	
a. Organic Search	19 (8.19%)	\$0.00 (0.00%)	21 (3.76%)	\$0.00 (0.00%)	0.90	
5. (not set)	1 (0.43%)	\$0.00 (0.00%)	2 (0.38%)	\$0.00 (0.00%)	0.50	
				Show rows: 10 V Go	to: 1 1 - 5 of 5 < 💙	

Google URL Builder

http://www.an	dreavahl.com/free-webinars	
(e.g. <i>http://ww</i>	w.analytics.org.il)	
Step 2 - Fill	the form below OR u	se quick sets:
Source*:	facebook	(Referrer: i.e. Google, Newsletter, Facebook, Twitter)
Medium*:	status update	(Marketing Medium: PPC, Banner, email, QR)
Term:		(Identify the paid keywords or other value)
Content		(Use to differentiate ads)
Campaign*	I I	(Product, Promo code or slogan)
Final UR	L:	
_		Oracita Olishaad
		Copy to Clipboard Generate Bit.ly & Copy to Clipboard
Configure B	i <u>t.ly</u>	Generate Ditty & Copy to Cipbbard

Rapportive – Chrome Plugin

Easily connect to people you e-mail

🖶 🛛 🖉 Joel Comm



WWW.

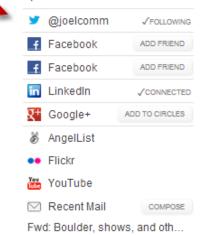


Greater Denver Area

Content Site Development | WordPress Site Design | Small Business Templates at Socrates Digital, LLC, a Joel Comm Company; Joel is an international motivational speaker

New Media Marketing | Internet Marketer | International Keynote Conference Speaker | Twitter Power at Joel Comm, Inc., a Joel Comm Company | International Conference & Keynote Speaker | Corporate Events

New Media Marketing Strategist | Internet Marketer | Public Speaker | Twitter Power Author | CEO at InfoMediaInc.com, a Joel Comm Company; Joel Comm is an International Public Keynote Speaker



To get richer profiles, please sign

Buzzsumo – Content and Influencers

Bu	zzsumð	Top Content Influencers	API Help Email Us Blog Login You're In Test Drive Mode! Signup! »
Filter by Type:	 Article Infographics Guest Posts Giveaways Interviews Videos 	http://www.andreavahl.com Enter a topic or domain: big data, cnn.com. See advanced search options	Searcht Searcht E Save Sort by: Total Shares Page 1 of 1 FACEBOOK LINKEDIN TWITTER PINTEREST GOOGLE+ TOTAL SHARES SHARES SHARES SHARES SHARES SHARES SHARES SHARES
Filter by Date:	Uncheck All Past 24 hrs Past Week Past Month Past 6 Months	Boost Posts or Promoted Posts on Facebook: Which is Better? andreavahl.com By Andrea Vahl Article	₩ View Sharers 406 24 135 12 22 599 < Share
Filter Reset Filters BuzzSumo Pro is comingl Learn more about our plans here.	Huge Set of Social Media Help and Reference Links andreavahl.com By Andrea Vahl Article	₩ View Sharers 153 57 114 54 63 441 < Share	
		7 Rules to Writing Blog Posts That Get Read and Shared andreavahl.com By Andrea Vahl Article	₩ View Sharers 30 9 63 8 21 131 < Share
		How to Use Conversion Pixels in Your Facebook Ads andreavahl.com By Andrea Vahl Article	



Advertising Options



Social Media



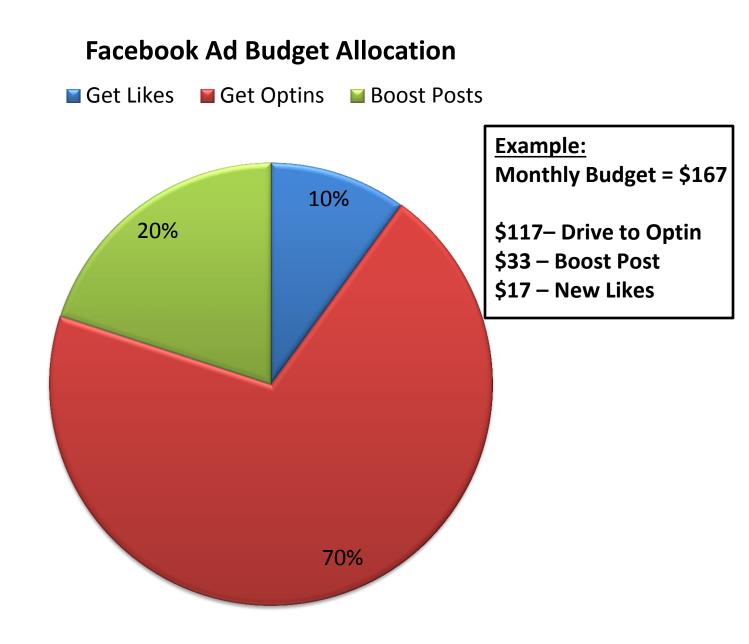
Review

- Facebook many options
- Twitter New Followers, Sponsored Content, **Twitter Cards**
- LinkedIn Ads, Sponsored Content
- Google+ Sponsored +Posts
- Pinterest Promoted Pins (coming soon)

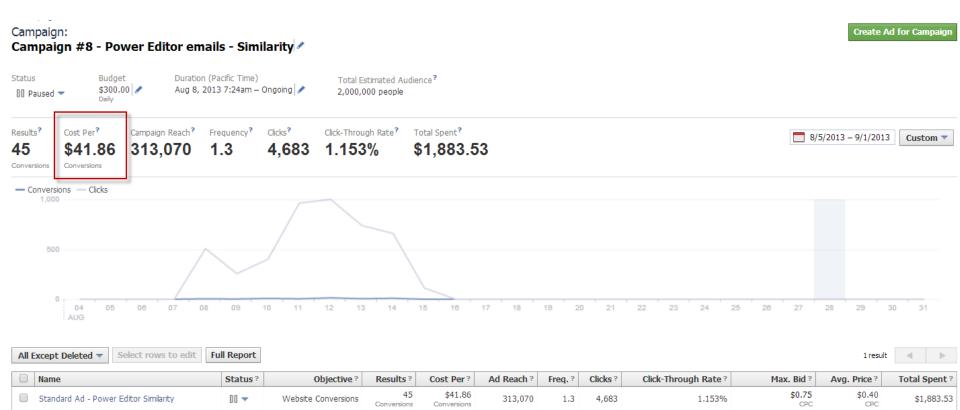


Social Media





Facebook Ads ROI – Conversion Tracking



1 result	-	

Thank you! Connect with me

www.AndreaVahl.com www.facebook.com/andreavahl www.fb.com/GrandmaMaryShow

Work With Me:

One-on-One Consulting Social Site Quick Audit Facebook Ads Services





